



**Segment wise Results and Capital Employed: STANDALONE ONLY**

| Sl. No | Particulars   |  |  |  | Current Year<br>Quarter<br>ended 30<br>Sep 2005<br>Unaudited | Previous year<br>Quarter ended<br>30 September<br>2004<br>Audited | Current<br>Half year<br>ended 30<br>Sep 2005<br>Unaudited | Previous year<br>Half year ended<br>30 September<br>2004<br>Audited | Previous<br>Year<br>ended<br>31 March<br>2005<br>Audited |
|--------|---|--|--|--|--|---|---|---|--|
| 1      | <b>Segment Revenue :</b>  |  |  |  |  |   |   |   |  |
|        | a) Commodities Solutions  |  |  |  | 100.19   | 224.07  | 345.92  | 492.74  | 1021.23  |
|        | b) Enterprise Solutions   |  |  |  | 419.23   | 195.59  | 619.80  | 200.38  | 653.43   |
|        | c) Technology Solutions   |  |  |  | 229.35   | 210.77  | 438.01  | 420.07  | 807.15   |
|        | Total   |  |  |  | <b>748.77</b>  | 630.43  | 1403.73   | 1113.19   | 2481.81  |
|        | Less : Inter segment revenue                                    |  |  |  | 0.00   | 0.00  | 0.00  | 0.00  | 0.00   |
|        | <i>Net sales/income from operations</i>                         |  |  |  | <b>748.77</b>  | 630.43  | <b>1403.73</b>  | <b>1113.19</b>  | <b>2481.81</b>   |
| 2      | <b>Segment Results :</b>  |  |  |  |  |   |   |   |  |
|        | {Profit (+)/(Loss) before tax and interest from each segment}   |  |  |  |  |   |   |   |  |
|        | a) Commodities Solutions  |  |  |  | -37.09   | 20.31   | 66.47   | 23.57   | 147.71   |
|        | b) Enterprise Solutions   |  |  |  | 64.71  | 84.61   | 30.16   | 62.46   | 79.13  |
|        | c) Technology Solutions   |  |  |  | 16.10  | 15.74   | 43.78   | 44.05   | 49.96  |
|        | Total   |  |  |  | <b>43.72</b>   | 120.66  | <b>140.41</b>   | <b>130.08</b>   | <b>276.80</b>  |
|        | Less : (i) Interest   |  |  |  | 3.86   | 2.90  | 0.80  | 5.27  | 10.57  |
|        | (ii) Other un-allocable expenditure, net of un-allocable income |  |  |  | -2.89  | -43.95  | -8.92   | -95.89  | -26.65   |
|        | <i>Total Profit Before Tax</i>                                  |  |  |  | <b>42.75</b>   | 161.71  | <b>142.41</b>   | <b>220.70</b>   | <b>292.88</b>  |
| 3      | <b>Capital Employed :</b>                                       |  |  |  |  |   |   |   |  |
|        | a) Commodities Solutions  |  |  |  | 415.55   | 485.64  | 415.55  | 485.64  | 596.75   |
|        | b) Enterprise Solutions   |  |  |  | 831.10   | 372.90  | 831.10  | 372.90  | 890.67   |
|        | c) Technology Solutions   |  |  |  | 565.42   | 823.87  | 565.42  | 823.87  | 614.56   |
|        | Unallocated   |  |  |  | 1424.38  | 1230.35   | 1424.38   | 1230.35   | 832.54   |
|        | <i>Total Capital Employed</i>                                   |  |  |  | <b>3236.45</b>   | 2912.76   | <b>3236.45</b>  | 2912.76   | <b>2934.52</b>   |

**Notes :**

- The above results were approved by the Board of Directors at their meeting held on 29 October 2005. and have been subject to a limited review by Statutory Auditors before approval by Board
- Consolidated results of the quarter include unaudited results of the company and its subsidiaries. Comparative figures are not shown in consolidated results for the previous year as this is the first year that the company is compiling and reporting consolidated unaudited results on quarterly basis.
- Current year-Tax Provision for 2nd quarter & Half year includes Fringe Benefit Tax Provision (Standalone Q2 -Rs 1.50 lakhs and Half year-Rs2.75 lakhs; Consolidated Q2-Rs 2.09 lakhs and Half Year -Rs 3.74 lakhs)
- The segment reporting figures are only for the company on standalone basis.
- During the quarter, the Company did not receive any complaint from the investors, and the opening balance of investors complaints was NIL.
- Previous year's figures have been re-grouped or re-arranged wherever necessary to conform to current year's classification.

For and on Behalf of the Board

Chennai  
29 October 2005

Dr. P J George  
Director